

# 2020-2021

## HABITAT OC'S ANNUAL REPORT

**Thank you for being a part of our journey this year!**

Our team at **Habitat for Humanity of Orange County** and our hard-working partner families are so grateful for the many ways our community has supported our mission this year:



**CREATING A WORLD WHERE EVERYONE  
HAS A DECENT PLACE TO LIVE**

## Letter from the President

As I reflect on the highs and lows of the last year, I am encouraged by all of the victories big and small we at Habitat for Humanity of Orange County have accomplished with your support.

Homes form the foundation of stability for families and are often the marker of achievement of the American dream. They are the safe spaces in which we come together with our children between work and school to relax and form sacred bonds.

Yet it's also no secret that homes are becoming harder and harder to come by as the real estate market continues to soar into unprecedented territory. In 2019, it was reported that one would need to earn at least \$162,000 a year in order to afford a median priced home at \$826,000. That's a whopping \$4,050 a month. These numbers have only increased since that time.

While we know we cannot simply build our way out of the affordable housing crisis, we also know that when we build a home for even one family, we are creating a ripple effect that touches and improves countless lives. We create stability, community, and hope.

When I look at the work that we have achieved in the last year, I feel uplifted and empowered. I also feel immensely grateful because that work has only been possible thanks to the continued support of people like you.

We hope you will continue to join us on our increasingly important mission to ensure all local families have a decent and affordable home to call their own because—as we all know—there's no place like home.

**Sharon Ellis**  
*President/CEO*



## 2020-21 BOARD OF DIRECTORS

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J. P. Kapp Civil Engineers

### **Joseph Perring**

Perring Consulting

### **Mark Mathews**

Vice President, Epson America, Inc.

## STATEMENT OF FINANCIAL POSITION AS OF JUNE 30, 2021

### Assets

	FY 2020	FY 2020
Cash and Cash Equivalents	2,394,678.00	2,821,751.00
Cash and Cash Equivalents restricted	361,421.00	427,368.00
Promises to Give	250,260.00	282,839.00
Other Receivables	27,490.00	33,063.00
Inventory - Home for Sale	1,339,838.00	933,845.00
Inventory - ReStores	266,365.00	333,780.00
Prepaid Expenses and Deposits	120,643.00	94,590.00
Housing Assets, at net realizable value	2,935,268.00	4,396,528.00
Mortgages receivable, net of unamortized discount	5,474,204.00	4,947,999.00
Property and Equipment, net	49,824.00	42,724.00
Other Asset	654,000.00	363,332.00

<b>Total Assets</b>	<b>13,873,991.00</b>	<b>14,677,819.00</b>
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### Liabilities

	FY 2020	FY 2020
Accounts Payable and Accrued Expenses	498,817.00	816,707.00
Property Tax and Insurance Impounds	9,984.00	9,307.00
Deferred Mortgage Receipts	15,955.00	15,955.00
Security Deposits	-	8,510.00
Line of Credit	600,034.00	744,970.00
Notes Payable	1,793,015.00	1,028,611.00
Long-term Debt	527,362.00	550,156.00
Assumed mortgages payable	601,079.00	313,193.00

<b>Total Liabilities</b>	<b>4,046,246.00</b>	<b>3,487,409.00</b>
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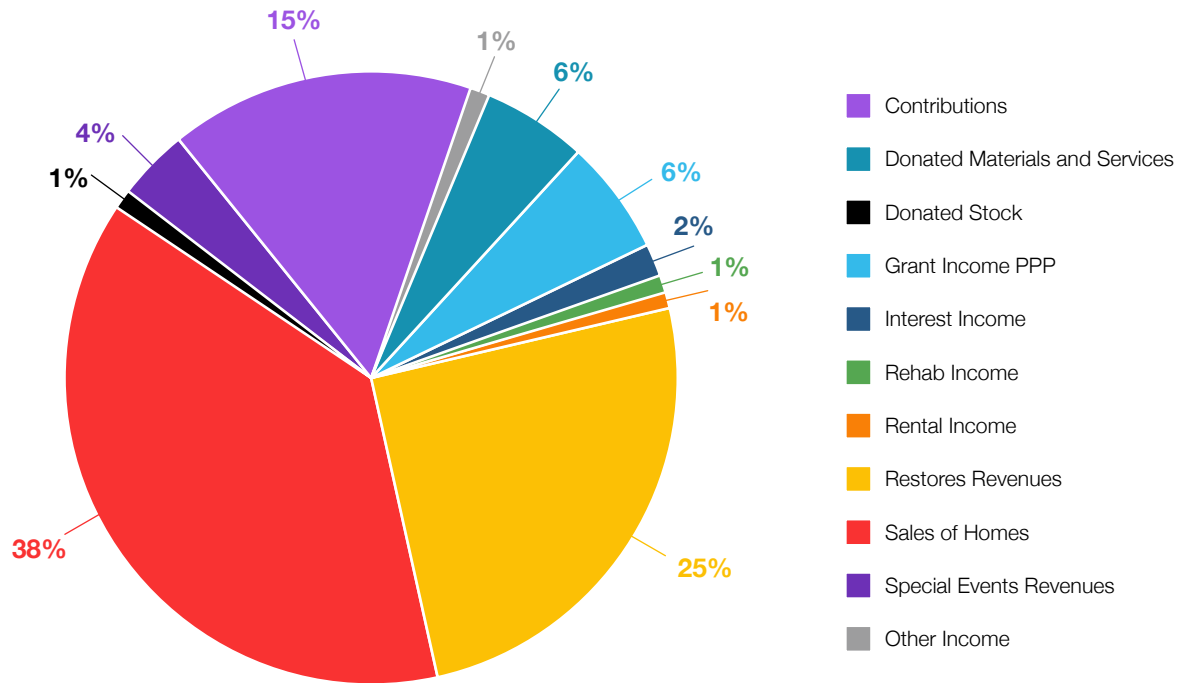
### Net Assets

	FY 2020	FY 2020
Unrestricted	9,506,991.00	10,997,765.00
Temporarily Restricted	320,754.00	192,645.00

<b>Total Net Assets</b>	<b>9,827,745.00</b>	<b>11,190,410.00</b>
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<b>Total Liabilities and Net Assets</b>	<b>13,873,991.00</b>	<b>14,677,819.00</b>
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## FY 2021 REVENUE



### Revenue

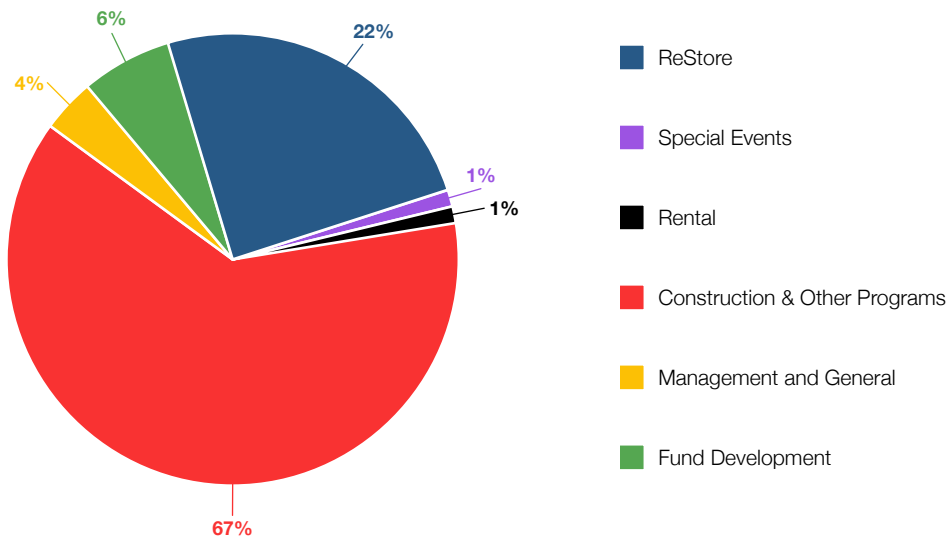
Revenue	FY 2021	%
Contributions	1,716,200.00	16,86%
Donated materials and services	589,207.00	5,79%
Donated Stock	25,097.00	0,25%
Grant Income PPP	621,968.00	6,11%
Interest Income	162,137.00	1,59%
Rehab Income	105,050.00	1,03%
Rental Income	56,435.00	0,55%
Restores Revenues	2,597,947.00	25,52%
Sales of Homes	3,908,500.00	38,39%
Special Events Revenues	365,164.00	3,59%
Other income	33,041.00	0,32%

**Total Revenues**

10,180,746.00

100%

## FY 2021 EXPENSES



### Program Activities:

	FY 2021	%
ReStore	1,949,071.00	22,10%
Special Events	78,787.00	0,89%
Rental	2,961.00	0,03%
Construction & other programs	5,917,346.00	67,10%

**Total Program Activities** 7,948,165.00 90,13%

### Supporting Activities:

	FY 2021	%
Management and General	306,428.00	3,47%
Fund Development	563,488.00	6,39%

**Total Supporting Activities** 869,916.00 9,87%

**Total Expenses** 8,818,081.00 100%

**Net Income (Loss)** 1,362,665.00

## HONOR ROLL OF DONORS

Thank you to our 2019-2020 donors for their investment in the mission and vision of Habitat OC.  
Our entire community is strengthened by their support.

### \$100,000 +

Automobile Club of Southern California  
JoAnn and Kenneth Lickel  
Thrivent Financial

### \$50,000-\$99,999

Anonymous  
St. Joseph Health

### \$25,000-\$49,999

Anonymous  
Auto Club of Southern California  
The Bank of America Charitable  
Foundation, Inc.  
Suzanne and Robert Barker  
Catholic Coalition  
First Presbyterian Church of Fullerton  
Fluidmaster, Inc.  
Ellen and Donald Goodwin  
Randy Hadley  
The Home Depot Foundation  
Presbyterian Coalition  
Union Bank Foundation  
Wells Fargo Foundation

### \$10,000-\$24,999

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Mark C. Brown  
California Bank & Trust  
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Sharon Ellis  
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### \$2,500-\$4,999

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Community United Methodist Church  
Michele and David De Wenter  
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Geneva Presbyterian Church  
Bruce A. Greenwood  
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Susan and F. Scott Jackson  
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Scott Kimpel  
Carol Lynn and James Light  
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Our Savior's Lutheran Church  
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Barbara Rogers  
Royal Business Bank  
Kim Shepherd  
Kathryn and Michael Valentine  
Feizel Waffarn

### \$1,000-\$2,499

Abiding Savior Lutheran Church  
and School  
Kathy Akashi  
Anonymous  
Applied Medical

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Continued

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David DePierro	Judith A. and Ritchie S. McLaren	O.T. and Robert Warren, Jr.
Carol DiFilipo	Kathleen Meyer	Michael Weinbaum
Chris Donelson	The Moniz Family Revocable Trust	Mary Kay & Greg Wise
Elizabeth A. Elsing	Leslie and Robert Montgomery	WNC & Associates, Inc.
Farmers & Merchants Bank of Long Beach	Christina W. Moulson	Adelle Yeaton
First Christian Church of Fullerton	Napa Holdings, LLC	Yorba Linda Presbyterian Church
First Foundation Bank	Brigid Noonan	Zurich American Insurance Company
First Presbyterian Church of Orange	Lyle K. Norton	
Judith and Eugene Flath	Ann and Joseph Obegi	
Carolyn and Harold Foster	Orange County Islamic Foundation	
Trudi and David Gartley	The Joanne and Larry Overman Fund	
The Gramata Family	Parker Aerospace Group	



## MONTHLY GIVING CLUB DONORS

### Foundation Club

*up to \$25/month*

Jerome Amante  
Nancy Anderson  
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Jerome Blackman  
William Borthwick  
Barbara Brinkley  
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Janet Daspit  
Alice Dear  
Dana Decker  
Mark DeVilbiss  
Michael Downey  
Linda Drake  
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Sandy Gilliam  
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Nancy Jambon  
Robert Jones  
Dorothy Larson  
Patricia Lewis  
Barbara Luther  
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Ruby Maldonado  
Claudia Marcogliese  
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Robin Murez  
Thomas Nicolai-Vargas  
Terrance O'Connor  
Manuel Rodriguez  
Arthur Sayles  
Ana Schneider

Gary Schrey  
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### Wall Raisers Club

*\$26 to \$50/month*

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Arline Pohlman  
Brenda Roa  
Julie Tormey  
Robert Walter  
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Sharon Young

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*\$51 to \$100/month*

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Michael Michalek  
Stan Smith  
Teri Stockman  
Danny Sullivan  
A. P. Trujillo  
W. Michael Verna  
Mary Zupanc

### Carpenter Club

*\$100 to \$250/month*

Alain Hirsch Construction Corp.  
Ania Behm  
William Bolinger  
Milford Dahl  
Jason Kiewer  
Allison Martin  
Suzanne Martherly  
Marilyn McCollum  
Our Savior's Lutheran Church  
- San Clemente  
Thomas Shreve  
Jerome Thompson  
Robert Warren

## FUTURE BUILDERS SOCIETY

**Thank You to our Future Builders Legacy Society Donors.**  
Their lasting legacy gifts help low-income families purchase affordable homes in Orange County.

Anonymous  
Suzanne and Robert Barker  
The Estate of Jean A. Barrett  
The Elizabeth Anne Berry 1998 Revocable Trust  
Bertolet Revocable Trust  
Sandra S. Brodie  
Polly S. Buckingham  
Jean B Burnett Trust  
The Estate of Helen M. Chase  
Barbara C. Dahmke  
The Estate of Mary De Sloover  
Madge D. Doering  
Dorothy A. Dostal and Kay J. Dostal  
Belote Family Trust  
Elmer W. Farnsworth  
The Estate of Joyce E. Finch  
Debra and Paul Franzetta

Carol J. Geisbauer  
J. Robert & Anne Gilroy Trust  
The Estate of Isabel Gimenez  
Marta W. Goldstein  
Sabrina Green  
Donna and Mark Hoover  
Linda Howard  
Dawn M. Hoyle  
Rebecca Ingram  
Marjorie L. Lester  
The Estate of Danny Letner  
Joyce and Donald Lokker  
Gayla K. McDowell Living Trust  
McKenzie Family Trust  
Heather McKenzie Densmore and John Densmore  
The Estate of Stephen Edward Mead

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Lynda and Joseph Perring  
Victoria M. Regan Trust  
Edgar B. Schroeder  
Hazel U. Simpson Trust  
Rev. Dr. Stanley D. Smith  
Laura M. Snyder  
Sunny and Hal Tamblin  
Barbara Jean Wilson  
Mary Kay and Greg Wise

## DREAM BUILDERS SOCIETY

**Thank You to our Dream Builders Society Donors.**  
Dream Builder Society members are individual donors who made a gift of \$1,000 or more to Habitat OC's mission.

Kathy Akashi  
Patterson Bandy  
Barbara Baranski  
Eileen and John Barber  
Anonymous  
Suzanne and Robert Barker  
The Robert and Lois Baumgartner Charitable Fund  
Liz and Mark Beattie  
Beck Family Foundation  
Christopher Becker  
Janice M. Bell  
Kieran D. Bergin

Susan Bharvani  
Barbara and William Bolinger  
Penny and Dan Bosch  
Tasia and John Boyle  
Kaley Brandon  
Faye Brophy  
Mark C. Brown  
Jennifer Brunelle  
Terri and Wes Bryan  
Polly S. Buckingham  
Irene and Kent Burrows  
Timothy Byun  
Michael and Etta Cannon Family Fund

Marjorie and Alan Carrie  
Peggy Catron and Jerome Premo  
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Roslyn Cronmiller  
Joan and William Cvengros  
Michele and David De Wenter  
David DePierro  
Carol DiFilipo  
Charles Doidge  
Chris Donelson  
Barbara and John Doyle  
Eleanor and Joseph Dunn

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 Elizabeth A. Elsing  
 Sharon and Frank Ferrara  
 Judith and Eugene Flath  
 Carolyn and Harold Foster  
 Evelyn K. Francuz  
 Trudi and David Gartley  
 Francisca Gonzalez Baxa and Frank Lima  
 Ellen and Donald Goodwin  
 The Gramata Family  
 Anonymous  
 Bruce A. Greenwood  
 Rhonda and Roger Groves  
 Randy Hadley  
 Robert Hall  
 Hall Family Foundation  
 Michael Harley  
 ANONYMOUS  
 Donna and Mark Hoover  
 Linda Howard  
 Carol and Frank Infusino  
 Susan and F. Scott Jackson  
 Roylene and Paul Johnson  
 Cynthia J. Johnston  
 Patricia Kenner  
 June Y. Kim  
 Scott Kimpel  
 Karina and Anders King  
 Wendi and Jason Kliewer

Mr. and Mrs. Randall E. Lake  
 David Lathrop  
 The Leonis Family Foundation  
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 Kathleen Meyer  
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 Kelly Moore  
 Susan and Bradley Morton  
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 Brigid Noonan  
 Lyle K. Norton  
 Hugo J. Nuño  
 Ann and Joseph Obegi  
 The Joanne and Larry Overman Fund  
 Jan Patterson  
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 Jonathon Powell  
 Joel Reiss  
 Susan E. Rhodes  
 Barbara Rogers  
 Karen and John Schaefer  
 Kathleen Schaefer  
 The W. Schampeau Charitable Trust  
 Craig O. Schaum  
 Larry Schnider

Kathleen and Michael Scroggie  
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 Cammie and Thomas Shreve  
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 Barbara Stewart  
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 Clarence R. Sullivan  
 Mary and Peter Tennyson  
 Elizabeth and Jerome Thompson  
 James R. Thomson  
 A.P. Trujillo  
 Kathryn and Michael Valentine  
 Lucia Van Ruiten  
 Marjorie and Francis Waclawik  
 Feizel Waffarn  
 O.T. and Robert Warren, Jr.  
 Anonymous  
 Anonymous  
 Mary Kay and Greg Wise  
 Adelle Yeaton

## FY 21 CONSTRUCTION DONORS

### CONSULTING SERVICES

Architect	AMK Studios, Inc / GMD Design Group
Civil Engineer	Pasco Laret Suiter & Associates
Energy Consultant (Title 24)	MOR Engineers
Entitlements	Argus College
Land	City of Fullerton
Landscape Architect	Hourain Associates
Legal Services	Jackson Tidus, A Law Corporation
Soils Engineer	Associated Soils Engineering
	LGC Geotechnical
Structural Engineer	MOR Engineers
Surveyor	Pasco Laret Suiter & Associates
Utility Consultant	Powers Utility Services

## FY 21 CONSTRUCTION DONORS

### IN KIND MATERIALS AND SERVICES

Appliances (Range/Dishwasher)	Whirlpool
Appliances (Refrigerator)	Women Build-OC
Cabinets	American Woodmark
Concrete On Site/Off Site	SJ Grigolla Construction Co., Inc.
Electrical Panels	Schneider Electric/Square D
Electrician	Astro Electric, Inc.
Flashing	OC Metals
Flooring Installation	Sharon & Sons
Foundations	KJL Construction
Framing Hardware	Simpson Strong-Tie Company, Inc.
Framing Labor	NKL Logistics, Inc
Garage Doors/Gutter/Insulation	Tru Team of California
Grading	Tim Greenleaf Engineering, Inc.
Grading, Import / Export Dirt	Colossal Excavation, Inc.
House Wrap	Dow Building Products
HVAC	Titan Air Conditioning, Inc.
Import/Export Dirt	Morris Trucking, Inc.
Landscape Materials	AAA of Southern California
Landscape/Irrigation Installation	First Choice Landscape

## FY 21 CONSTRUCTION DONORS

### IN KIND MATERIALS AND SERVICES

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Misc Supplies (Gift Cards/Grant)	Lowe's
Misc Supplies (Gift Cards/Grant)	The Home Depot
Paint	Valspar Paint
Plumbing	CT Plumbing
Printing	ARC Document Solutions
Roofing Installation	Antis Roofing & Waterproofing
Roofing Materials	Eagle Roofing Products
Siding	James Hardie Building Products
Tankless Water Heaters	Navien, Inc
Toilets	Fluidmaster, Inc.
Trenching	Trenchers West
Windows	Simonton Windows

## THANK YOU TO OUR 2020-2021 HABITAT OC RESTORE DONORS

3 Day Blinds  
Above and Beyond Flooring  
Access Lighting  
Adex USA  
A-E Wood  
Affordable Floors  
Allied Cabinet and Granite  
Alpine Kitchen and Bath  
Anaheim Centsible Tile  
Anaheim/Orange County Visitor and  
Convention Bureau  
Arizona Tile  
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Avalon Bay Communities  
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Bedrosian Tile and Stone  
Berger Allied Transfer & Storage  
Best Cheer Stone, Inc.  
Bixby Plaza Carpets, Inc.  
Boyer Electric  
Brian's Tile Works  
Brown Jordan  
Brownstone Advisors  
Builders Finish Supply  
Building Collaborative, Inc.  
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Crown Custom Hardware  
Cunningham Doors & Windows  
Daltile  
Deacon Construction LLC  
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Design Center Associates  
Doheny Builders Supply

Don and Jaime Sounders  
DRI Services  
Edward Knight & Associates  
Erbe Construction Company  
Essentials for Living  
Euro Cal Construction  
Eurowest Decorative Surfaces  
Exciting Lighting & Home Décor  
Exemplis LLC  
Express Pipe and Supply Anaheim  
FA International Stone Company  
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Fermol Inc.  
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Fluidmaster, Inc.  
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True Innovations  
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Venetian Tile & Stone Gallery  
W&J Installation  
Walker Zanger  
Walters Wholesale Electric  
Weber Plywood  
Williams Sonoma

# 2021 LEADERS BUILD CHALLENGE HIGHLIGHTS

